



## Moving Your Mooring: Best Practices For Guiding And Defending Your Agency Through Contracting Out Decisions

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**CALPELRA 39th Annual Training Conference**  
Monterey, CA

The highly political and controversial process of contracting out has many landmines and carries high stakes if not done properly. This session provides a general overview of the legal requirements for contracting out and a step-by-step guide for the contracting out process, from the initial phase of evaluating what services may be contracted out, through the meet and confer process, to reaching a final agreement or impasse. As the presenter draws upon recent case studies, you'll learn common areas of mis-step and identify best practices.

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