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## Effective Bargaining Strategies During the Great Resignation

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### Club CALPELRA 2022

Thursday, November 17th  
10:15 - 11:45 am - San Carlos 3  
Monterey, CA

With inflation as high as it has been in decades, and employee expectations equally as high as a result of COVID-19's impact on the workforce, labor negotiations are now especially challenging. The importance of preparing and developing a comprehensive strategy with an agency's decision makers before engaging with labor organizations has never been greater. And as more labor organizations are willing to strike and enlist the public's support of their objectives at the bargaining table, your ability to develop a public communication strategy and effectively use the impasse process is critically important. In this session you'll gain insight into successful negotiations strategies that have been used at public agencies throughout California.

Burke partner [Timothy Davis](#) will co-present with Scott Chadwick (City of Carlsbad), Lisa Murphy (City of Santa Cruz) and Stacey Peterson (City of Roseville).

Visit [CALPELRA's website](#) for details about this year's conference and to register.